# Tompkins County Industrial Development Agency / Tompkins County Development Corporation

Application for Incentives

Date: 12/02/2024

I. APPLICANT INFORMATION (company receiving benefit)
Name of Company/Applicant: TETmedical, Inc.
Owner: TETmedical is a Delaware C corporation with multiple shareholders.
Address: 22 Thornwood Drive
City: Ithaca State: NY Zip: 14850
Primary Contact (First, Last):David R. Fischell PhD - CEO
Phone: <u>732-567-5300</u> Email: <u>drfischell@tetmedical.com</u> Fax: <u>732-747-6579</u>
If a separate company will hold title to/own the property, please provide the name and contact information for that entity:
Name of (Holding) Company: N/A – requesting sales tax only.
Owner:
Address:
City: State: Zip:
Primary Contact (First, Last):
Phone:(
Describe the terms and conditions of the lease between the applicant and the owner of the property: The company has a 5 year lease attached for the property.
Select the type of incentives being requested (select all that apply):
Tax-Exempt Bonds Taxable Bonds
Real Property Tax Exemption
Standard Tax Exemption (7-year)
Other (attach justification)
☐ CIITAP: ☐ 7-year
☐ CIITAP: ☐10-year (requires determination of financial need – see CIITAP for details)
X Sales Tax Exemption

Applicant Attorney: Paul Wellington,
Address: Honigman
City: Kalamazoo State: MI Zip:
Primary Contact (if different from above:):
Phone: _( ) - Email: Fax: _( ) -
Applicant Accountant: Scott Frankenfield CPA
Address: 116 FredomRider Trail
City: Glen Mills State: PA Zip: 19342
Primary Contact (if different from above:):
Phone:(484)315-8795
Applicant Engineer/Architect (if known):
Address:
City: State: Zip:
Primary Contact (if different from above:):
Phone:( Email: Fax:(
Applicant Contractor (if known):
Address:
City: State: Zip:
Primary Contact (if different from above:):
Phone:( Email: Fax:(
II DUCINECC LICTODY
II. BUSINESS HISTORY
Year company was founded: 2021 NAICS Code: 325413
Type of ownership (i.e. C-Corp, LLC): C Corp

Describe in detail company background, products, customers, goods and services: TETmedical, Inc. was founded in 2021 by Drs. David R. Fischell, Alex Travis and Roy Cohen to license patents from Cornell University for in-vitro and point of care diagnostic medical and veterinary products. The company is currently an R&D and clinical testing stage company developing diagnostic tests with its first product to be a first of a kind blood test for strokes. Under Federal and NY ESD grants TETmedical is also developing point of care/at home liver enzyme tests and in-vitro diagnostics for viruses and canine cancers. TETmedical is already a NY Hotspot company and still maintains a presence in the Center for Life Science Ventures (CSLV) incubator in Weill Hall on the Cornell Campus. On November 1, 2024 the company expanded into the facility at 22 Thornwood Drive in the Cornell Industrial Park near Tompkins County Airport in the city of Ithaca.

Major Customers: N/A TET is an R&D stage company		
Major Suppliers: Genscript, Fisher Scientific, VWR, Roy fill in more		
Has your business every received incentives that required job creation?	Yes	X No
If yes, please describe:		
Were the goals met?	Yes	☐ No
If no, why were the goals not met?		
Annual sales to customers in Tompkins County: $\$\underline{0}$		
Percent of annual sales subject to local sales tax: $N/A$		
Value of annual supplies, raw materials and vendor services that are purchased from fir County: \$ Roy help here	rms in Tom	pkins
III. PROJECT DESCRIPTION AND DETAILS		
Project Location (all addresses and tax parcels): 22 Thornwood Drive, Ithaca, NY 14850	1	
Property Size (acres): existing: N/A building leased proposed	:	
Building Size (square feet): existing: 10,000 proposed	:	
Proposed Dates: start: <u>12/15/2024</u> end: <u>12/14/2027</u>	7	

Please provide a narrative of the Project and the purpose of the Project (new build, renovations, and/or equipment purchases, etc.). Identify specific uses occurring within the Project. Describe any and all tenants and end users: 22 Thornwood is a facility vacated in the 3rd quarter of 2024 and TETmedical's lease began on November 1. The building needs to be upgraded and re-certified including its clean room for manufacturing and equipment to produce in-vitro and point of care diagnostic tests need to be purchased. In the next three years as many as 20,000 tests will be manufactured for clinical trials and potential sales following FDA approval likely in mid 2027. Additional projects now being supported on grants should move to clinical stage during this 3 year period including an at home blood test for liver enzymes ALT and AST and an in-vitro test for a number of viruses. New R&D will also likely be started on dog cancer, endometriosis and avian flu detection.
Is there a likelihood that the Project would not be undertaken but for the financial assistance provided by the Agency? X Yes  \text{No}
If yes, describe the reasons why the Agency's financial assistance is necessary and the effect the Project will have on the Applicant's business or operations. Focus on competitiveness issues, project shortfalls, etc.: Supporting the expensive facility will stress the start-up company finances and any support even in tens of thousands of dollars will be helpful.
If no, provide a narrative indicating why the Project should be undertaken by the Agency:
in no, provide a narrative mulcating why the Project should be undertaken by the Agency.
If the Applicant is smalle to obtain financial assistance for the Ductor what will be the investor of
If the Applicant is unable to obtain financial assistance for the Project what will be the impact on the County/City/Town/Village? TETmedical's ability to hire into the facility will be directly related to the available funding available to the company. Hence impact on the local County and Town.
Describe what green building practices you plan to use: The company plans to use high efficiency LED lighting as part of its renovation and improvement efforts for the facility at 22 Thornwood Drive, Ithaca, NY

	s project result in a regular incre ns)?	ease in overnight visitor	rs to your facility (	e.g. for training
	If yes, number of visitors per ye	ar:		
	Average duration of stays (days	):		
<u>Occupa</u>	nncy			
Select P	Project type for all end users at P	roject site (select all tha	at apply):	
*For Pu 28 of th propert persona ** If Ap	Industrial Acquisition of existing facility Housing Multi-tenant Commercial Retail*, ** urposes of this question, the term e Tax Law of New York (the "Tax y (as defined in Section 1101(b))(ally visit the project location.  plicant checked "retail" or "service name(s), nature of business of proceeds to provide the project location.	Back  Mixe  Facin Civid Othe  "retail sales" means (1). Law") primarily engage 4)(i) of the Tax Law, or (	sales by a registered in the retail sale (2) sales of a servio Questionnaire con	ed vendor under Article e of tangible personal ce to customers who tained in Section <b>X</b> .
Busines		lature of Business	% of to	otal square footage
	ETmedical, Inc	Diagnostic Products	100%	<u></u>
2. 3.				
J				
IV. PRO	DJECT COSTS AND FINANCING			
Project	<u>: Costs</u>			Amount (\$)
Land and	d/or Building Acquisition:			Timount (4)
New Buil		acres	square feet	\$0
	lding Construction:	acres _ square feet	square feet	
Building			square feet	\$0
	lding Construction:	square feet	square feet	\$0 \$0
Infrastru	Iding Construction:  Addition(s):  acture Work:	square feet	square feet	\$0 \$0 \$0
Infrastru Reconstr	Iding Construction:  Addition(s):  acture Work:	square feet square feet	square feet	\$0 \$0 \$0 \$100,000
Infrastru Reconstr Manufac	Iding Construction:  Addition(s):  acture Work:  ruction/Renovation:	square feet square feet onumber 5	square feet	\$0 \$0 \$0 \$100,000 \$100,000
Infrastru Reconstr Manufac Non-Mar	Iding Construction:  Addition(s):  Incture Work:  Truction/Renovation:  Luring Equipment:	square feet square feet  00 square feet e, fixtures, etc.):		\$0 \$0 \$0 \$100,000 \$100,000 \$600,000
Infrastru Reconstr Manufac Non-Mar	Addition(s):  Addition(s):  Cucture Work:  Cuction/Renovation:  Luring Equipment:  Cufacturing Equipment (furnitures (professional services, etc.): In	square feet square feet  00 square feet e, fixtures, etc.): cluding GMP certification		\$0 \$0 \$0 \$100,000 \$100,000 \$600,000 \$50,000

Have any of the above costs been paid or incurred as of	the date of this applic	cation?	] Yes	X No
If yes, describe particulars:				
Sources of Funds for Project Costs				
Bank Financing			\$0	
Equity		\$900,0	00	
Tax Exempt Bond Issuance (if applicable)			\$0	
Taxable Bond Issuance (if applicable)			\$0	
Public Sources (Include sum total of all state and federal	l grants and tax credi		\$0	
Identify each State and federal grant/credit:				
, ,	\$			
	\$			
<del></del>	\$			
Total sources of funds for Project costs:	Ψ	\$900,0	00	
Project refinancing of existing debt only (estimated):		;	\$0	
Amount of anticipated financing from a lending instituti	on:	\$	0	
Note: The applicant must inform the TCIDA/TCDC at the financing will exceed the amount stated here.  V. VALUE OF INCENTIVES	time of issuance of co	mmitment let	ter if the	
<b>Property Tax Exemption:</b> (Agency staff will fill out profinformation submitted by the applicant).	perty tax exemption i	nformation bo	ised on	
<b>Assumptions:</b> \$0 Value of increase in assessment				
Annual increase in assessment/tax	k rate			
New taxes paid: \$	Taxes Abated:	\$		
Year County School City/Town Village Total  1 2 3 4 5 6 7	County School	City/Town	Village	Total
Totals				

	is requesting incentives that ar rovide a description of the ince		's Standard Tax	Exemption (7
				'
Sales and Use	Tax Benefit:			\$ 900,000
	of costs for goods and services to hid amount to benefit from the A			
	e and local sales and use tax ber cated above multiplied by 8%)	nefit (product of sales and	use tax	\$ 72,000
	nate provided above will be prov presents the maximum amount o pplication.		-	
Mortgage Reco	ording Tax Benefit:			
Mortgage Amou	unt (include construction/perm	nanent/bridge financing/r	efinancing):	\$ 0
	gage recording tax exemption l rtgage amount as indicated abo			\$ 0
Complete for b	ond applicants only: (Project	ed 25 year borrowing term	n)	
		Without Bonds	With Bo	onds
First Y	ear Debt Service	\$	\$	
Total I	Debt Service	\$	\$	
Percentage of	Project costs financed from p	ublic sector:		
A.	Total Project Cost		\$ <u>900,000</u>	
B.	Estimated Value of PILOT		\$	
C.	Estimated Value of Sales Tax I	ncentive	\$ <u>72,000</u>	
D.	Estimated Value of Mortgage	Γax Incentive	\$	
E.	Total Other Public Incentives (tax credits, grants, ESD incent	tives, etc.)	\$	

Calculation of percentage of Project costs financed from public sector:  $\underline{12.5}\%$  (Total B + C + D + E above / Total Project Cost)

# VI. EMPLOYMENT INFORMATION

Note: Annual employment reporting will be required during the course of the abatement.

Describe the benefits you offer to your employees: Medical, Dental & Vision

Describe the internal training and advancement opportunities you offer to your employees: Employees will be trained on ISO Quality and GMP manufacturing as required

### **Employment Plan**

Occupation in	Current (Retained) Permanent FTE* Jobs in NYS		Projected New Permanent FTE* Jobs			E* Jobs
Company	Average Annual Salary Ranges/ Hourly Wage	Number of Employees	Year 1	Year 2	Year 3	Total New Jobs
Professional	\$80,000	4	1	2	2	5
Clerical			1	0	0	1
Sales						
Services						
Construction						
Manufacturing	\$75,000	2	1	2	2	5
High Skilled						
Medium Skilled						
Basic Skilled						
Other (describe)						
 Total	\$78,000	6	3	4	4	11

employees whose total weekly hours add up to 40 hours are counted as one FTE.

What percentage of your current positions are occupied by women? \_\_\_\_\_\_\_ 50 %

What percentage of your current positions are occupied by minorities? \_\_\_\_\_\_ 0 %

Estimated percentage of new hires who would be unemployed at time of hire: 20%

Estimate the number of residents of the labor market area in which the Project is located that will fill the

projected new jobs to be created. (The Agency defines the labor market area as Tompkins County and the contiguous counties; Cayuga, Seneca, Schuyler, Chemung, Tioga, and Cortland Counties) 75%

Are you willing to pay a livable wage, as defined by the Alternati	ves Federal Credit union (AFCU) of Ithaca,
NY to all employees for the duration of the abatements? X Yes	□No

If no, estimate the percentage of the current workfor defined by AFCU. $\underline{100}\%$	ce whose wages me	et or exceed the liv	able wage, as
Please describe your strategy for ensuring diversity is employees with diverse backgrounds	in hiring: Where pos	ssible we seek qua	lity
VII. CONSTRUCTION LABOR		The second	
Note: Applicants will be required to comply with the A	gency's Local Labor	Utilization Policy.	
Will you use contractors who:			
Have a certified apprenticeship program	☐ Yes _	%	☐ No
Pay a prevailing wage	X Yes _	TBD %	☐ No
Use local labor	X Yes	TBD %	□ No
Estimate the number of construction jobs  VIII. ENVIRONMENTAL REVIEW AND PERMITTIN			
Environmental Assessment Form – Short Form	Long Form	的结合的 FATELS - Letter 2005	AMERICAN DESIGNATION
Submitted to: N/A – Type II Action – no review	required		
Agency Name:			
Agency Address:			
City: State: Date of submission:		 submission:	
The Applicant must comply with the State Environmental Quality financial incentives. It is the applicant's responsibility to provide a			
Please describe any short-term construction impacts businesses/tenants as well as any mitigations that w and or permitting process:			
<b>Permits:</b> Describe other permits required and statu	s of approval proces	SS.	
Permit	Status		
1.			

2.			_
3.			_
IX.	OTHER THE STATE OF		
Doy	you have anything else you would like to tell the TCIDA regarding this project?		
DSE NO			HIS INVESTOR
Х. І	RETAIL QUESTIONNAIRE (Fill out if end users are "retail" or "service" as iden	tified in Se	ection III)
add	ensure compliance with Section 862 of the New York General Municipal Law, the Agitional information if the proposed Project is one where customers personally visit ertake either a retail sale transaction or to purchase services.	gency requi the project	res t site to
A.	Will any portion of the Project (including that portion of the cost to be financed from equity or other sources) consist of facilities or property that are or will be primarily used in making sales of goods or services to customers who personally visit the project site?	Yes	X No
	If yes, please continue. If no, do not complete the remainder of the retail questions the next section of the application.	naire and p	roceed to
	For Purposes of this question, the term "retail sales" means (1) sales by a registered 28 of the Tax Law of New York (the "Tax Law") primarily engaged in the retail sale of property (as defined in Section $1101(b)(4)(i)$ of the Tax Law, or (2) sales of a service personally visit the project location.	of tangible [	personal
В.	What percentage of the cost of the Project will be expended on such facilities or property primarily used in making sales of goods or services to customers who personally visit the Project?	<u>0</u>	%
	If the answer is less than 33.33% do not complete the remainder of the retail determoceed to the next section of the application.	rmination a	and
	If the answer to Question A is Yes AND the answer to Question B is greater than 33 which of the following questions below apply to the Project:	3.33%, indi	cate
1.	Will the Project be operated by a not-for-profit corporation?	Yes	No
2.	Is the Project location or facility likely to attract a significant number of visitors from outside Tompkins County?	Yes	No
	If yes, please provide a third party market analysis or other documentation suppo	rting your	response.
3.	Will the Project make available goods or services which are not currently reasonably accessible to the residents of the municipality within which the proposed Project would be located?	Yes	No
	If yes, please provide a third party market analysis or other documentation suppo	rting your	response.
4.	Will the Project preserve permanent, private sector jobs or increase the overall	X Yes	☐ No

number of permanent, private sector jobs in the State of New York? 11 over 3 years

11

If yes, explain: Expansion of manufacturing for R&D and Clinical testing of in-vitro and point of care diagnostics will required additional personnel.

#### XI. INTER-MUNICIPAL MOVE DETERMINATION

The Agency is required by State law to make a determination that, if completion of a Project benefiting from the Agency financial assistance results in the removal of an industrial or manufacturing plant of the Project occupant from one area of the State to another area of the State or in the abandonment of one or more plants or facilities of the project occupant located within the State, Agency financial assistance is required to prevent the Project occupant from relocating out of the State, or is reasonably necessary to preserve the Project occupant's competitive position in its respective industry.

Project occupant's competitive position in its respective industry.		
Will the Project result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the State?	Yes	X No
Will the Project result in the abandonment of one or more plants or facilities of the Project occupant located within the State?	Yes	X No
If yes to either question explain how notwithstanding the aforementioned closing or active Agency's financial assistance is required to prevent the Project from relocating out of the reasonably necessary to preserve the Project occupant's competitive position in its respective.	State or i	is
Does the Project involve relocation or consolidation of a Project occupant from another m  Within New York State: Yes XNo  Within County/City/Town/Village: Yes XNo	nunicipal	ity:
If yes to either question above, please explain:		

#### XII. PAYMENT IN LIEU OF PROVIDING AFFORDABLE HOUSING UNITS

If this project is subject to a payment in lieu of providing affordable housing units on site per the Workforce Housing Policy, when will the payment be made?

<sup>&</sup>quot; At PILOT closing

" Equal installments over the first three years of operation (subject to a deferral fee of 20% of the payment amount due at closing)

## REPRESENTATIONS, CERTIFICATIONS AND INDEMNIFICATION

<u>David R. Fischell, PhD</u> (name of CEO or other authorized representative of Applicant) confirms and says that he/she is the <u>CEO</u> (title) of <u>TETmedical, Inc.</u> (name of corporation or other entity) named in the attached Application (the "Applicant"), that he/she has read the foregoing Application and knows the contents thereof, and hereby represents, understands, and otherwise agrees with the Agency and as follows:

- A. <u>Job Listings.</u> In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the proposed Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the proposed Project must be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entitle") of the service delivery area created by the Federal Job Training Partnership Act (Public Law 97-300) ("JTPA") in which the proposed Project is located.
- B. <u>First Consideration for Employment</u>. In accordance with Section 858-b(2) of the General Municipal Law, the applicant understands and agrees that, if the proposed Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant must first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the proposed Project.
- C. <u>Employment Reports</u>. The Applicant understands and agrees that, if the proposed Project receives any Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the Agency, at least annually or as otherwise required by the Agency, reports regarding the number of people employed at the project site, salary levels, contractor utilization, local construction labor utilization and such other information (collectively, "Employment Reports") that may be required from time to time on such appropriate forms as designated by the Agency. Failure to provide Employment Reports within 30 days of an Agency request shall be an Event of Default under the PILOT Agreement between the Agency and Applicant and, if applicable, an Event of Default under the Project Agreement between the Agency and Applicant.
- D. <u>Local Labor Utilization Reporting</u>. The Applicant understands and agrees that, if the proposed Project receives any Financial Assistance from the Agency, the Applicant agrees to comply with the Local Labor Utilization Policy, which requires providing documentation that construction bids were solicited from local firms and monthly construction labor reporting as outlined in the Policy.
- E. <u>Diversity and Inclusion</u>. The Applicant understands and agrees that, if the proposed Project receives Financial Assistance from the Agency, the Applicant agrees to comply with the Diversity and Inclusion Policy, which requires owner-occupied facilities and facilities with on-site employees to join the Tompkins County Diversity Consortium and provide annual reports on the make up of the workforce and efforts to increase diversity and inclusion as outlined in the Policy.
- F. <u>Hold Harmless Provision</u>. The Applicant acknowledges and agrees that the Applicant shall be and is responsible for all costs of the Agency incurred in connection with any actions required to be taken by the Agency in furtherance of the Application including the Agency's costs of general counsel and/or the

Agency's bond/transaction counsel whether or not the Application, the proposed Project it describes, the attendant negotiations, or the issue of bonds or other transaction or agreement are ultimately ever carried to successful conclusion and agrees that the Agency shall not be liable for and agrees to indemnify, defend, and hold the Agency harmless from and against any and all liability arising from or expense incurred by: (i) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, (ii) the Agency's acquisition, construction and/or installation of the Project described therein and (iii) any further action taken by the Agency with respect to the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing.

G. <u>Sales Tax.</u> In accordance with Section 874(8) of the General Municipal Law, the Applicant understands and agrees that, if the proposed Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the applicant. Copies of all filings shall be provided to the Agency.

Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law and the policies of the Agency that any New York State and local sales and use tax exemption claimed by the Applicant and approved by the Agency in connection with the Project, may be subject to recapture and/or termination by the Agency under such terms and conditions as will be established by the Agency and set forth in transaction documents to be entered into by and between the Agency and the Applicant.

- H. <u>Fees</u>. By executing and submitting this Application, the applicant covenants and agrees to pay the following fees:
  - (i) A non-refundable application fee of \$1,000 due at time of application submission.
  - (ii) An Administrative Fee in accordance with the "fees" section of the Agency's Uniform Tax Exemption Policy (UTEP) effective as of the date of this application, to be paid at transaction closing (unless otherwise outlined in the Project Agreement or authorizing resolution). This fee (unless otherwise outlined in the UTEP) will be equal to 1% of the project costs that are positively impacted by IDA incentives. This includes the value of construction or renovations of improvements to property that is impacted by property and sales tax abatement and the value of machinery, furniture, fixtures and equipment that are impacted by the sales tax abatement.
  - (iii) All fees, costs and expenses incurred by the Agency for (1) legal services, including but not limited to those provided by the Agency's general counsel or bond/transaction counsel, and (2) other consultants retained by the Agency in connection with the proposed Project; with all such charges to be paid by the Applicant at the closing or, if the closing does not occur, within ten (10) business days of receipt of the Agency's invoices therefore please note that the Applicant is entitled to receive a written estimate of fees and costs of the Agency's bond/transaction counsel; Agency transaction counsel fees shall be an amount equal to one-third (1/3) of the Agency's Administrative Fee set forth in (ii) above with a minimum fee of \$20,000 plus out of pocket expenditures unless otherwise agreed to in writing for smaller projects.
  - (iv) The cost incurred by the Agency and paid by the Applicant, including bond/transaction counsel and the Agency's general counsel's fees and the processing fees, may be considered as a cost of the Project and included in the financing of costs of the proposed Project, except as limited by the applicable provisions of the Internal Revenue Code with respect to tax-exempt bond financing.

If the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Applicant is unable to find buyers willing to purchase the

bond issue requested, or if the Applicant is unable to facilitate the sale/leaseback or lease/leaseback transaction, then, upon presentation of an invoice, the Applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in the processing of the Application, including attorneys' fees, if any.

- I. <u>FOIL</u>. The Applicant acknowledges that the Agency is subject to New York State's Freedom of Information Law (FOIL). Applicant understands that all Project information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.
- J. <u>Financial Review.</u> The Applicant acknowledges that the Agency shall undertake an assessment of all material information included in connection with the Application for Financial Assistance as necessary to afford a reasonable basis for the decision by the Agency to provide Financial Assistance for the Project, including, but not limited to qualification of the proposed project under the GML (including any retail analysis, as applicable), conducting a full application review, review of applicant financial history and project pro-formas, and consideration of all local development priorities.
- K. The Applicant represents and warrants that the information contained in this Application, to the best of the Applicant's knowledge, is true, accurate and complete.
- L. The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, State and federal tax, worker protection and environmental laws, rules and regulations.
- M. The Applicant confirms and hereby acknowledges that as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the New York General Municipal Law, including, but not limited to, the provisions of Section 859-a(5) and Section 862(1) of the New York General Municipal Law.
- N. The Applicant confirms and acknowledges that the submission of any knowingly false of knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement in the Project.

# NEW YORK STATE FINANCIAL REPORTING REQUIREMENTS FOR INDUSTRIAL DEVELOPMENT AGENCIES

Please be advised that the New York General Municipal Law imposes certain reporting requirements on IDAs and recipients of IDA financial assistance. Of particular importance to IDA applicants is Section 859 (copy attached). This section requires IDAs to transmit financial statements within 90 days following the end of an Agency's fiscal year ending December 31, prepared by an independent, certified public accountant, to the New York State Comptroller, the Commissioner of the New York State Department of Economic Development. These audited financial statements shall include supplemental schedules listing the following information:

- 1. All straight-lease ("sale-leaseback") transactions and whether or not they are obligations of the Agency.
- 2. All bonds and notes issued, outstanding or retired during the period and whether or not they are obligations of the Agency.
- 3. <u>All new bond issues</u> shall be listed and for each new bond issue, the following information is required:
  - a. Name of the project financed with the bond proceeds.
  - b. Whether the project occupant is a not-for-profit corporation.
  - c. Name and address of each owner of the project.
  - d. The estimated amount of tax exemptions authorized for each project.
  - e. Purpose for which the bond was issued.
  - f. Bond interest rate at issuance and, if variable, the range of interest rates applicable.
  - g. Bond maturity date.
  - h. Federal tax status of the bond issue.
  - i. Estimate of the number of jobs created and retained for the project.
- 4. <u>All new straight lease transactions</u> shall be listed and for each new straight lease transaction, the following information is required:
  - a. Name of the project.
  - b. Whether the project occupant is a not-for-profit corporation.
  - c. Name and address of each owner of the project.
  - d. The estimated amount of tax exemptions authorized for each project.
  - e. Purpose for which each transaction was made.
  - f. Method of financial assistance utilized for each project, other than the tax exemptions claimed by the project.
  - g. Estimate of the number of jobs created and retained for the project.

Please sign below to indicate that you have read and understood the above.

Signature:

Print Name: David R. Fischell, PhD

Title: CEO

Company: TETmedical, Inc.

Date: 12/2/24

O. The Applicant and the individual executing this application on behalf of Applicant acknowledge that the Agency and its counsel will rely on the representations and covenants made in this application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

Signature: Savolk Vischell

Print Name: David R. Fischell, PhD

Title: CEO

Company: TETmedical, Inc.

Date: 12/2/24

STATE OF NEW JERSEY )

COUNTY OF MONMOUTH )

On the 25th day of November in the year 2024, before me, the undersigned, personally appeared David R. Fischell, personally known to me or proved to me on the basis of satisfactory evidence to be the individual(s) whose name(s) is (are) subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their capacity(ies), and that by his/her/their signatures on the instrument, the individual(s), or the person upon behalf of which the individual(s) acted, executed the instrument.

Notary Public

CLARE M. MAGUIRE NOTARY PUBLIC STATE OF NEW JERSEY

MY COMMISSION EXPIRES MARCH 19, 2027